

substrate AI

BIOLOGICALLY INSPIRED AI

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BME - GROWTH

Stock Exchange Palace
Plaza de la Lealtad, 1
28014 Madrid

Madrid, 24 May 2022

COMMUNICATION- OTHER RELEVANT INFORMATION - SUBSTRATE ARTIFICIAL INTELLIGENCE, S.A.

Dear Sir/Madam,

By virtue of the provisions of Article 17 of Regulation (EU) No 596/2014 on market abuse and Article 227 of the consolidated text of the Securities Market Law, approved by Royal Legislative Decree 4/2015, of 23 October, and concordant provisions, as well as in Circular 3/2020 of BME Growth of BME MTF Equity, we inform you of the following information relating to the company Substrate Artificial Intelligence, S.A. (hereinafter ("Substrate AI" or "the Company" indistinctly).

OTHER RELEVANT INFORMATION

Today, the Company will participate in a forum called MEDCAP Forum 2022 with the aim of gaining visibility and giving information about the company to potential investors.

We attach the corporate presentation used in that event.

In compliance with the provisions of Circular 3/2020 of the BME Growth segment of BME MTF Equity, it is expressly stated that the information communicated herein has been prepared under the sole responsibility of the Company and its directors.

We remain at your disposal for as many clarifications as you deem appropriate.

Kind regards

Lorenzo Serratosa Gallardo

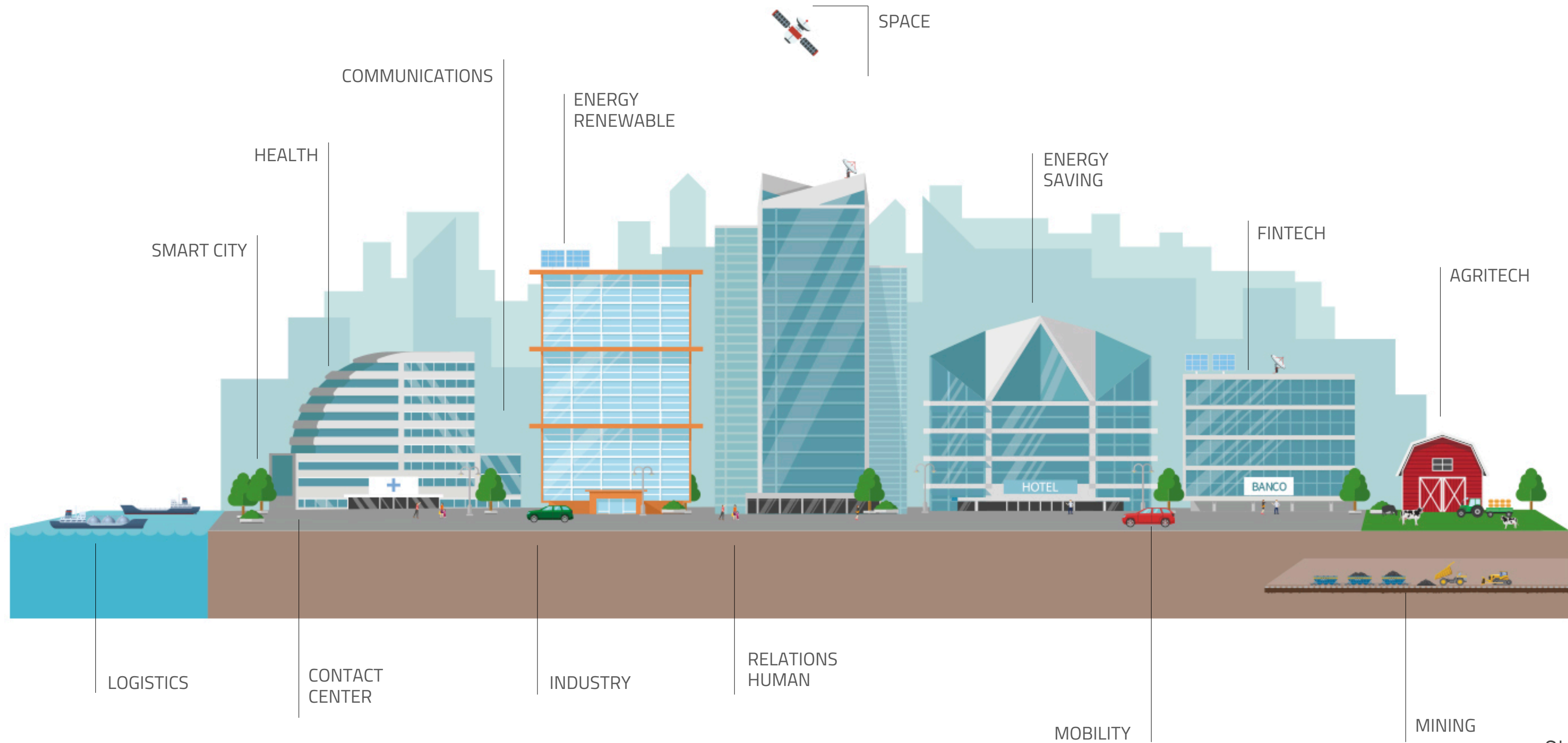
Chairman



FORO MEDCAP 2022

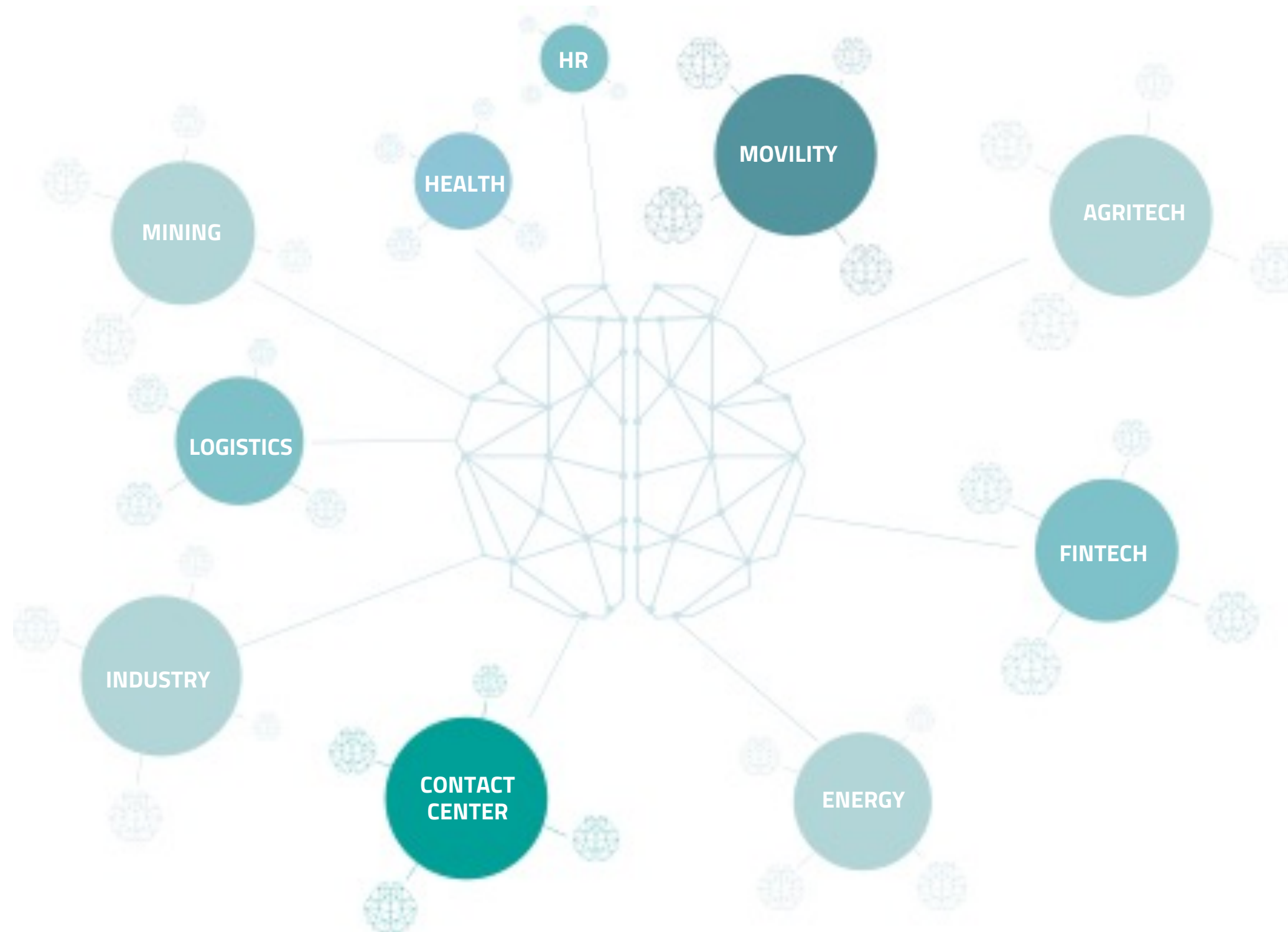
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ARTIFICIAL INTELLIGENCE 2040



SUBSTRATE AI

BUSINESS HOLDING AROUND ARTIFICIAL INTELLIGENCE



FOR THIS WE HAVE:

SUPERIOR TECHNOLOGY AND A CLEAR BUSINESS STRATEGY
(THE ONE FOLLOWED BY THE GREATEST CEOS IN HISTORY)

SUBSTRATE AI

TECHNOLOGY

RENSSELAER POLYTECHNIC INSTITUTE OF NEW YORK DISCOVERY BASED ON EXTENSIVE RESEARCH LED BY CTO BREN WORTH AND SUBSTRATE AI'S TECHNOLOGY REPRESENTS A REVOLUTIONARY SCIENTIFIC



BREN WORTH

Senior Software engineer with 15 years of experience in application development. Areas of expertise include aerospace engineering, mechanical engineering, investment banking, energy trading, military intelligence and law enforcement.

Work experience

- Overwatch Systems
- Hedgehog Data
- HotSchedules
- Under Armour
- Cherwell software
- NewTec llc
- Vistek
- JP Morgan Chase
- Solarc Inc
- BAE Systems



POLYTECHNIC INSTITUTE RENSSELAER OF NEW YORK

It is the oldest technological research university in the United States and the sixth US university in the field of engineering.

Responsible for the project: MEI SI

Mei Si is an adjunct professor in the department of Cognitive Science at Rensselaer Polytechnic Institute (RPI). It is also part of the Games and Simulation Arts and Sciences Program (GSAS1) of said institute. His main areas of research are dialogue systems, affective computing and artificial intelligence applied to games and simulations. Their work is supported by the American certification company NSF, the US Department of Defense (DoD), the American National Institute of Health (NIH), Amazon, Disney, IBM, Tencent and the ESA Foundation, a trade association of the video game industry in the United States.

RESEARCH PAPER

https://drive.google.com/file/d/1Vt3R36aPThLH1CPgs_e5HnEHFuUiguV_/view

SUBSTRATE AI

FOCUS: VALUE PER SHARE

WHICH IS THIS STRATEGY?

PUT THE FOCUS ON CREATION OF VALUE FOR THE SHAREHOLDER, NOT ONLY IN GROWTH OF SALES AND PROFITS

PUT THE FOCUS ON THE VALUE PER SHARE

AND BE ABLE TO GET A **COMPOUND ANNUAL RETURN PER SHARE GREATER THAN THE SP500**. HANDLING THE ASSET ALLOCATION

OTHERS HAVE MADE IT FROM AN AMAZING WAY

IT IS EXTREMELY COMPLICATED TO GET THESE NUMBERS BUT WITH THIS STRATEGY WE ARE CONVERTING THAT **SUBSTRATE AI BE THE PLACE WHERE AN INVESTOR CAN INVEST YOUR SAVINGS AT 20 YEARS AND BE VERY PEACEFUL, AS WE DO**



HENRY SINGLETON
20,4%
FOR 30 YEARS
COMPARED TO 11% OF THE SP500



WARREN BUFFETT
20%
FOR 50 YEARS
COMPARED TO 10.2% OF THE SP500



CHARLIE MUNGER

HOW ARE WE GOING TO ACHIEVE THAT?
WHERE DO WE START?



AS CHARLIE MUNGER WOULD SAY:
" INVERT, ALWAYS INVERT"
ASK THE QUESTION THE OTHER WAY AROUND



HOW TO AVOID PROBLEMS THAT DESTROY
OTHER PROJECTS TECHNOLOGICAL?

**HOW TO CREATE A
BUSINESS STRATEGY THAT
AVOIDS THE PROBLEMS IN
WHICH TECHNOLOGICAL
PROJECTS FALL?**



1. DEVELOP PRODUCTS THAT NO ONE WANTS
2. DEVELOP PRODUCTS THAT MEET A NEED BUT DO NOT KNOW HOW TO SELL THEM
3. RUNNING OUT OF FUNDING HALFWAY
4. TO PLAY EVERYTHING AT STAKE

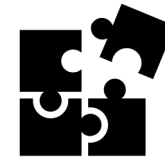
**98% OF THE PROJECTS
THEY FAIL FOR THIS**



EVEN WORTH A LOT

PARTNERS

WE CREATED A PARTNERSHIP MODEL THAT HELPS US
TO AVOID ALL THESE RISKS



PARTNERS SUPPORT US



THE PROBLEM,
THE DATA AND THE SALE

PARTNERS

WE HAVE FIRST LEVEL PARTNERS
IN ALL OUR PROJECTS



PREDICTIVE MAINTENANCE
OF SOLAR PLANTS



HUMAN RESOURCES
TOOL



GROWTH MODEL

WITHOUT LOSING OUR ESSENCE.
A TECHNOLOGY COMPANY

WE BUY
COMPANIES



- THEY COMPLEMENT OUR CURRENT BUSINESSES (**SUMMON**)
- THEY OPEN A NEW VERTICAL FOR IA (**4D**)

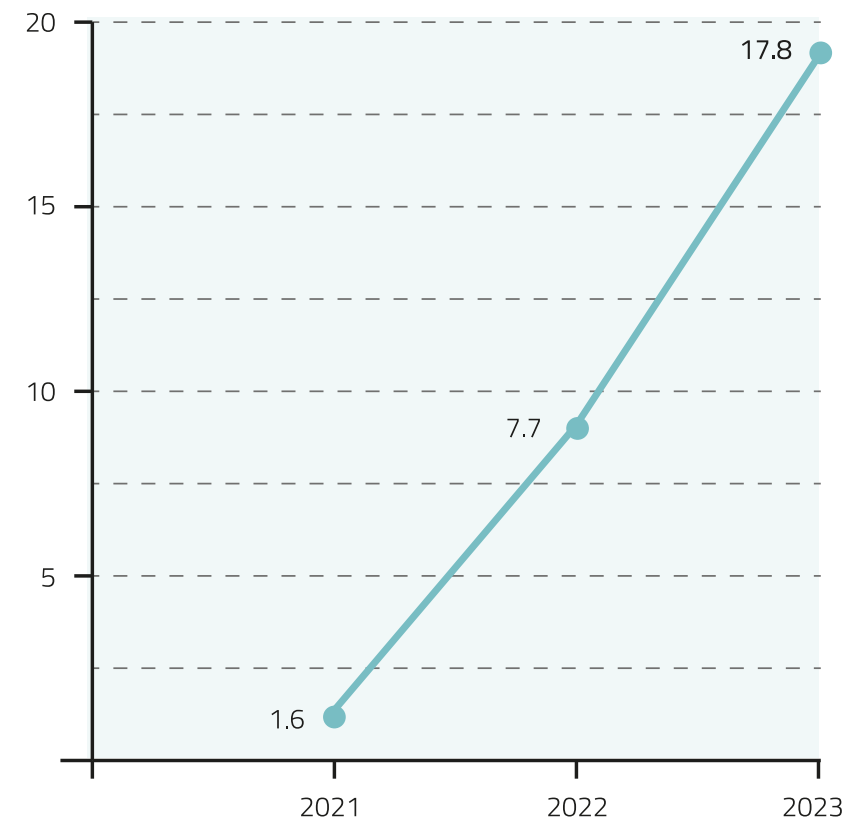
AND THEY PROVIDE US: TEAMS, EBITDA, DATA, KNOWLEDGE, ...

WE INCUBATE
COMPANIES

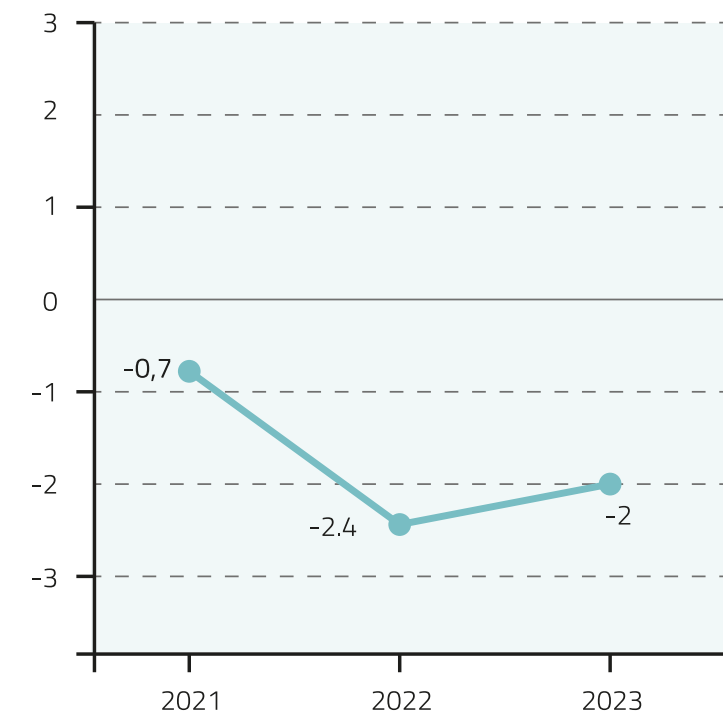


- **BOALVET** OR **AIREN** WHO WILL HAVE THEIR OWN LIFE

FINANCING



EBITDA



MOST IMPORTANT STEPS

1 INORGANIC GROWTH



2 ORGANIC GROWTH

HOW WE ARE GOING TO MEET THESE OBJECTIVES



PURCHASES AND FINANCING

EXAMPLE



BUY: 70% | BILLING: 2M | EBITDA: 400K.

SOURCES OF FUNDING

BANKING
VENTURE FUNDS
VENTURE DEBT

ADDING TO THE COMPANY

FINANCIAL STRENGTH. EBITDA.
FOCUS HUMAN RESOURCES
NEW VERTICAL FOR IA DEVELOPMENT

HOW WE ARE GOING TO MEET THESE OBJECTIVES



ORGANIC GROWTH PRODUCT COMMERCIALIZATION

WE ARE A TECHNOLOGY COMPANY, WE WILL
ALWAYS CEDE COMMERCIALIZATION TO:

- STARTUPS CREATED BY US (**BOALVET**)
- PURCHASED COMPANIES AND THEIR TEAMS (**4D**)
- MARKETING PARTNERS (**ASSISTA AND SÉSAME**)
- OTHER PARTNERS (**AZURE**)



THANKS!

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